

## **House of Representatives**

General Assembly

File No. 173

February Session, 2004

Substitute House Bill No. 5160

House of Representatives, March 23, 2004

The Committee on General Law reported through REP. FOX of the 144th Dist., Chairperson of the Committee on the part of the House, that the substitute bill ought to pass.

# AN ACT CONCERNING NEW HOME CONSTRUCTION CONTRACTORS.

Be it enacted by the Senate and House of Representatives in General Assembly convened:

- 1 Section 1. Section 20-417d of the general statutes, as amended by
- 2 section 93 of public act 03-3 of the June 30 special session and section
- 3 146 of public act 03-6 of the June 30 special session, is repealed and the
- 4 following is substituted in lieu thereof (*Effective October 1, 2004*):
- 5 (a) A new home construction contractor shall (1) prior to entering
  - into a contract with a consumer for new home construction, provide to
- 7 the consumer a copy of the new home construction contractor's
- 8 certificate of registration and a written notice that (A) discloses that the
- 9 certificate of registration does not represent in any manner that such
- contractor's registration constitutes an endorsement of the quality of such person's work or of such contractor's competency by the
- 12 commissioner, (B) advises the consumer to contact the Department of
- 13 Agriculture and Consumer Protection to determine (i) if such

contractor is registered in this state as a new home construction contractor, (ii) if any complaints have been filed against such contractor, and (iii) the disposition of any such complaints, and (C) advises the consumer to request from such contractor a list of consumers of the last twelve new homes constructed to completion by the contractor during the previous twenty-four months, or if the contractor has not constructed at least twelve new homes to completion during the previous twenty-four months, then a list of all consumers for whom the contractor has constructed a new home to completion during the previous twenty-four months, and to contact several individuals on the list to discuss the quality of such contractor's new home construction work, (2) state in any advertisement, including any advertisement in a telephone directory, the fact that such contractor is registered, and (3) include such contractor's registration number in any such advertisement. The new home construction contractor, or [his] such contractor's agent, shall also discuss with the consumer the installation of an automatic fire extinguishing system in a new home.

(b) No new home construction contract shall be valid or enforceable against a consumer unless (1) the original contract (A) is in writing and signed by the consumer and the new home construction contractor, and (B) contains the date of transaction, the name and business address of the new home construction contractor and a starting date and estimated completion date as described in this subsection, (2) any oral change orders are reduced to writing signed by the consumer and the new home construction contractor prior to the contract completion date, and the original contract and all written and oral change orders contain the entire agreement between the consumer and the new home construction contractor, and (3) it is entered into by a registered new home construction contractor. For the purpose of this subsection: The starting date shall be the date upon which the new home construction contractor begins to perform its obligations under the contract, including any such work included under "substantial portion of the contracted work", as defined in subsection (e) of this section; and the estimated completion date shall be extended by any changes in the

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49 completion date occurring due to change orders agreed to by the

- 50 consumer and the new home construction contractor, or due to
- 51 government intervention or an act of God.
- [(b)] (c) A new home construction contractor shall include in every
- 53 contract with a consumer a provision advising the consumer that the
- 54 consumer may be contacted by such contractor's prospective
- 55 consumers concerning the quality and timeliness of such contractor's
- 56 new home construction work, unless the consumer advises such
- 57 contractor, in writing, at the time the contract is executed, that the
- 58 consumer prefers not to be contacted.
- [(c)] (d) The written notice required in subsection (a) of this section
- shall be in capital letters not less than ten-point bold face type, and
- 61 may include a statement in substantially the following form:
- 62 "NEW HOME CONSTRUCTION CONTRACTOR
- 63 REGISTRATION NOTICE
- 64 A CERTIFICATE OF REGISTRATION AS A NEW HOME
- 65 CONSTRUCTION CONTRACTOR DOES NOT REPRESENT IN ANY
- 66 MANNER THAT THE CONNECTICUT DEPARTMENT OF
- 67 AGRICULTURE AND CONSUMER PROTECTION ENDORSES THE
- 68 QUALITY OF THE CONTRACTOR'S NEW HOME CONSTRUCTION
- 69 WORK OR THE CONTRACTOR'S COMPETENCY TO ENGAGE IN
- 70 NEW HOME CONSTRUCTION.
- 71 ACCORDINGLY, YOU ARE ADVISED TO:
- 72 (1) REQUEST FROM THE CONTRACTOR A LIST OF
- 73 CONSUMERS OF THE LAST TWELVE NEW HOMES
- 74 CONSTRUCTED TO COMPLETION BY THE CONTRACTOR
- 75 DURING THE PREVIOUS TWENTY-FOUR MONTHS, OR IF THE
- 76 CONTRACTOR HAS NOT CONSTRUCTED AT LEAST TWELVE
- 77 NEW HOMES TO COMPLETION DURING THE PREVIOUS
- 78 TWENTY-FOUR MONTHS, THEN A LIST OF ALL CONSUMERS
- 79 FOR WHOM THE CONTRACTOR HAS CONSTRUCTED A NEW

80 HOME TO COMPLETION DURING THE PREVIOUS TWENTY-

- 81 FOUR MONTHS,
- 82 (2) CONTACT SEVERAL INDIVIDUALS ON THE LIST TO
- 83 DISCUSS THE QUALITY AND THE TIMELINESS OF THE
- 84 CONTRACTOR'S NEW HOME CONSTRUCTION WORK, AND
- 85 (3) CONTACT THE DEPARTMENT OF AGRICULTURE AND
- 86 CONSUMER PROTECTION TO VERIFY THE REGISTRATION
- 87 INFORMATION PRESENTED BY THE CONTRACTOR AND TO
- 88 ASCERTAIN THE CONTRACTOR'S COMPLAINT HISTORY WITH
- 89 THE DEPARTMENT.
- 90 IN ADDITION, YOU ARE ADVISED TO DISCUSS WITH THE
- 91 NEW HOME CONSTRUCTION CONTRACTOR:
- 92 (1) WHETHER THE CONTRACTOR HAS A CUSTOMER SERVICE
- 93 POLICY AND IF SO, THE IDENTITY OF THE PERSON
- 94 DESIGNATED TO ASSIST YOU IN RESOLVING ANY COMPLAINT
- 95 ABOUT THE CONTRACTOR'S WORK,
- 96 (2) WHETHER THE CONTRACTOR WILL HOLD YOU
- 97 HARMLESS FOR WORK PERFORMED BY ANY SUBCONTRACTOR
- 98 HIRED BY THE CONTRACTOR, AND
- 99 (3) THE INSTALLATION OF AN AUTOMATIC FIRE
- 100 EXTINGUISHING SYSTEM.
- 101 THIS NOTICE DOES NOT CONTAIN AN EXHAUSTIVE LIST OF
- 102 THE INQUIRIES YOU SHOULD MAKE BEFORE CONTRACTING
- 103 WITH A NEW HOME CONSTRUCTION CONTRACTOR.
- 104 ADDITIONAL INFORMATION TO ASSIST YOU IN YOUR
- 105 SELECTION OF A NEW HOME CONSTRUCTION CONTRACTOR
- 106 MAY BE OBTAINED BY CONTACTING THE CONNECTICUT
- 107 DEPARTMENT OF AGRICULTURE AND CONSUMER
- 108 PROTECTION."
- [(d)] (e) No person shall: (1) Present, or attempt to present as such

person's own, the certificate of another; (2) knowingly give false evidence of a material nature to the commissioner for the purpose of procuring a certificate; (3) represent such person falsely as, or impersonate, a registered new home construction contractor; (4) use or attempt to use a certificate which has expired or which has been suspended or revoked; (5) engage in the business of a new home construction contractor or hold himself or herself out as a new home construction contractor without having a current certificate of registration under sections 20-417a to 20-417i, inclusive, as amended, and subsection (b) of section 20-421; (6) represent in any manner that such person's registration constitutes an endorsement of the quality of such person's work or of such person's competency by the commissioner; or (7) fail to refund a deposit paid to a new home construction contractor not later than ten days after a written request mailed or delivered to the new home construction contractor's last known address, if (A) the consumer has complied with the terms of the written contract up to the time of the request, (B) no substantial portion of the contracted work has been performed at the time of the request, (C) more than thirty days has elapsed since the starting date specified in the written contract or more than thirty days has elapsed since the date of the contract if such contract does not specify a starting date, and (D) the new home construction contractor has failed to provide a reasonable explanation to the consumer concerning such contractor's failure to perform a substantial portion of the contracted work. For purposes of this subdivision, "substantial portion of the contracted work" includes, but is not limited to, work performed by the new home construction contractor to (i) secure permits and approvals, (ii) redraft plans or obtain engineer, architect, surveyor or other approvals for changes requested by the consumer or made necessary by site conditions discovered after the contract is executed, (iii) schedule site work or arrange for other contractors to perform services related to the construction of the consumer's new home, and (iv) do any other work referred to in the contract as a "substantial portion of the contracted work".

Sec. 2. Section 20-417e of the general statutes, as amended by section

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2 of public act 03-167, is repealed and the following is substituted in lieu thereof (*Effective October 1, 2004*):

147 In addition to any other remedy provided for in sections 20-417a to 148 20-417i, inclusive, as amended, [and subsection (b) of section 20-421,] 149 any person who violates any provision of [subsection (d)] subdivisions (1) to (6), inclusive of subsection (e) of section 20-417d, as amended by 150 151 this act, shall be guilty of a class A misdemeanor. Notwithstanding 152 subsection (d) of section 53a-29 or section 54-56e, as amended, if the 153 court determines that a contractor cannot fully repay any victim of the 154 violations committed by the contractor within the period of probation 155 established in subsection (d) of section 53a-29 or section 54-56e, as 156 amended, the court may impose probation for a period of not more than five years. Any person who violates the provisions of subdivision 157 158 (7) of subsection [(d)] (e) of section 20-417d, as amended by this act, shall be liable for treble damages and shall be guilty of a class A 159 160 misdemeanor. Notwithstanding section 54-193, such person may be 161 prosecuted within three years after such violation.

- Sec. 3. Subsection (c) of section 20-427 of the general statutes is repealed and the following is substituted in lieu thereof (*Effective* 164 October 1, 2004):
- 165 (c) In addition to any other remedy provided for in this chapter, (1) 166 any person who violates any provision of subsection (b) of this section, except [subdivision (8)] subdivisions (6), (7) and (8) of said subsection 167 168 (b), shall be guilty of a class [B] A misdemeanor, and (2) any person 169 who violates the provisions of subdivision (8) of subsection (b) of this 170 section shall be guilty of a class B misdemeanor if the home 171 improvement that is offered or made has a total cash price of [ten] one 172 thousand dollars or less and shall be guilty of a class A misdemeanor if 173 the home improvement that is offered or made has a total cash price of 174 more than [ten] one thousand dollars. Any person who violates the 175 provisions of subdivision (6) or (7) of subsection (b) of this section shall 176 be guilty of a class B misdemeanor. Notwithstanding subsection (d) of 177 section 53a-29 or section 54-56e, as amended, if the court determines

that a contractor cannot fully repay his victims within the period of probation established in subsection (d) of section 53a-29 or section 54-56e, <u>as amended</u>, the court may impose probation for a period of not more than five years. A violation of any of the provisions of this chapter shall be deemed an unfair or deceptive trade practice under subsection (a) of section 42-110b.

This act shall take effect as follows:			
Section 1	October 1, 2004		
Sec. 2	October 1, 2004		
Sec. 3	October 1, 2004		

#### **GL** Joint Favorable Subst.

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The following fiscal impact statement and bill analysis are prepared for the benefit of members of the General Assembly, solely for the purpose of information, summarization, and explanation, and do not represent the intent of the General Assembly or either House thereof for any purpose:

#### **OFA Fiscal Note**

### State Impact:

Agency Affected	Fund-Effect	FY 05 \$	FY 06 \$
Consumer Protection, Dept.	GF - None	None	None
Judicial Dept.	GF - Revenue	Potential	Potential
	Gain	Minimal	Minimal

Note: GF=General Fund

### Municipal Impact: None

### Explanation

The bill extends the the statute of limitations from one to three years for violations of the law requiring the return of a consumer's deposit if certain conditions are met. Any related fiscal impact is expected to be minimal since few offenses occur under current law. The bill also increases certain criminal penalties in the Home Improvement Act. It is anticipated that any resulting revenue from fines would be minimal.

#### **OLR Bill Analysis**

sHB 5160

# AN ACT CONCERNING NEW HOME CONSTRUCTION CONTRACTORS

#### SUMMARY:

This bill makes new home construction contracts invalid and unenforceable against consumers unless (1) certain provisions are in the contract, (2) change orders are written and signed, and (3) the contract is between a consumer and a registered new home construction contractor. It extends the statute of limitations from one to three years for violations of the law requiring the return of a consumer's deposit if certain conditions are met.

Finally, it increases certain criminal penalties in the Home Improvement Act.

EFFECTIVE DATE: October 1, 2004

#### NEW HOME CONSTRUCTION CONTRACT PROVISIONS

The bill makes new home construction contracts invalid and unenforceable against a consumer unless (1) the original contract (a) is written and signed by both the consumer and the contractor and (b) contains the transaction date, name and business address of the contractor, starting date, and estimated completion date; (2) change orders are written and signed by both parties before the contract completion date and the original contract and the change orders together constitute the entire agreement between the parties; and (3) it is entered into between a registered new home contractor and a consumer.

For this purpose and the law's provisions on failure to return deposits, the starting date is the date on which the contractor begins to perform a "substantial portion of the contracted work," which includes (1) securing permits and approvals; (2) redrafting plans or obtaining engineer, architect, surveyor, or other approvals for changes requested by the consumer or made necessary by site conditions discovered after

the contract was signed; (3) scheduling site work or arranging for other contractors to perform other services; and (4) doing any other work referred to as "substantial portion of the contracted work" in the contract.

# STATUTE OF LIMITATIONS ON PROSECUTIONS FOR FAILURE TO RETURN DEPOSITS

Generally, the statute of limitations for prosecuting a class A or B misdemeanor is one year after the offense was committed. The bill extends this to three years for a new home contractor who fails to refund a deposit within 10 days after a written request sent to the contractor's last-known business address if: (1) the consumer has complied with the terms of the contract up to the time of the request, (2) no substantial portion of the contracted work has been performed, (3) more that 30 days has passed since (a) the specified starting date or (b) the contract date if the contract does not specify a starting date, and (4) the contractor has not provided a reasonable explanation concerning his failure to perform.

#### HOME IMPROVEMENT ACT PENALTIES

The bill increases, from a class B to a class A misdemeanor', the penalty for (1) presenting, or attempting to present, another's registration certificate; (2) knowingly giving false evidence of a material nature to the commissioner to obtain a registration certificate; (3) falsely representing to be a registered contractor or salesman; (4) using or attempting to use an expired, suspended, or revoked registration certificate; and (5) offering to make or making a home improvement without being registered as a home improvement contractor. A class A misdemeanor is punishable by up to one year in prison, a fine of up to \$2,000, or both. A class B misdemeanor is punishable by up to six months in prison, a fine of up to \$500, or both.

The law makes it a class B misdemeanor for a home improvement contractor to fail to refund a deposit within 10 days after a written request is sent to the contractor's last-known business address if (1) no substantial portion of the contracted work has been performed and (2) more that 30 days has passed since (a) the specified starting date or (b) the contract date if the contract does not specify a starting date, and (3) the contract is worth \$10,000 or less. It is a class A misdemeanor if the contract is worth more than that amount. The bill lowers the threshold

for the enhanced penalty from \$10,000 to \$1,000.

### **COMMITTEE ACTION**

General Law Committee

Joint Favorable Substitute Yea 19 Nay 0